



FACULTY DEVELOPMENT PROGRAMME (DEC. 03-14, 2018)

Sponsored by NSTEDB, Dept. of science & Technology, Govt. of India

Conducted by science & technology park, Pune



Proposed schedule

Sr. No.	Date	Session Time	Subject/Topic	Faculty
1	03-12-2018 Monday	10:00- 11:15	Registration, Familiarization and Programme Objectives	Hardik Joshi
		11:30- 12:45	Inauguration	Prof. Nilesh Nalawade
		14:00- 15:15	Historical Background-Indian Values vis-a-vis entrepreneurship & presents scenario	Vinod Paratkar
		15:30- 16:45	Why Entrepreneurship: Entrepreneurship-Concept	
2	04-12-2018 Tuesday	10:00- 11:15	Success Story of a Successful First Generation Entrepreneur: From Technology to	Mr. Sadanand Kulkarni
		11:30- 12:45	Entrepreneurship to Academics	
		14:00- 15:15	Promoting S&T Entrepreneurship, Role of DST & STP	Hardik Joshi
		15:30- 16:45	How to make proposal for EACs and EDPs	
3	05-12-2018 Wednesday	10:00- 11:15	Profile of an entrepreneur and How to identify and select potential entrepreneurs: various tools and techniques	Hardik Joshi
		11:30- 12:45	Individual Counseling Techniques	
		14:00- 15:15	Business Environment Scanning	Mr. Santosh Pise
		15:30- 16:45	Market survey: tools and techniques	
4	06-12-2018 Thursday	10:00- 11:15	Marketing management & marketing support available to SSI units	Mr. Vinay Nagalkar
		11:30- 12:45		
		14:00- 15:15	Financial Aspects of SSI Unit: Project cost, Source of finance, Cost of production & Profitability	Mrs. Nivedita Kamble
		15:30- 16:45	Financial Aspects of SSI Unit: financial projections, BEP, working capital assessment	
5	07-12-2018 Friday	10:00- 11:15	Role of Supporting Agencies-DIC, SIDC, etc.	Mr. Nitin Bendre
		11:30- 12:45	Role of Financial Institutions Banks/SFC etc.	Dr. Pandit Gavade
		14:00- 15:15	Intellectual Property- Patents	Mr. Suneet Sabale
		15:30- 16:45	Intellectual Property- Copyrights & Trademarks	
6	08-12-2018 Saturday	10:00- 11:15	How to start SSI unit (general concept about govt. formalities, rules & regulations etc.)	Mr. Suresh Umap
		11:30- 12:45	Agencies involved in promoting & assisting SSI units	
		14:00- 15:15	Achievement Motivation Training (AMT): how to develop achievement motivation	Ms. Pratibha Galande
		15:30- 16:45		
7	09-12-2018 Sunday		Action Plan	

8	10-12-2018 Monday	10:00- 11:15	AchievementMotivationTraining(AMT):howtodevelopachievementmotivation	Mr. Ram Bende
		11:30- 12:45		
		14:00- 15:15	Communicationskills-interactingwithpeopleforbetterresults	
		15:30- 16:45		
9	11-12-2018 Tuesday	10:00- 11:15	ProjectIdentification&opportunityguidance	Mr. Santosh Khawale
		11:30- 12:45		
		14:00- 15:15	DesignThinking	
		15:30- 16:45	Problemsolving&decisionmaking	
10	12-12-2018 Wednesday	10:00- 12:45	Howtopreparea BusinessPlan(ProjectReport)	Dr. Dillip Oak
		14:00- 15:15	Problems & Issues in the management of SSI units	
		15:30- 16:45	ManagerialAspects(IncludingLabourLegislationCommercialActsetc)	
11	13-12-2018 Thursday	10:00- 11:15	FactoryVisit/ GrowthLabVisit	
		11:30- 12:45		
		14:00- 15:15	Interfacewithsuccessfulentrepreneur&successstories	
		15:30- 16:45	ActionPlan,FeedbackandValedictory	

- **Tea/Coffee Breaks:-**11:15-11:30,15:15-15:30 ***Lunch Break:-**12:45-14:00